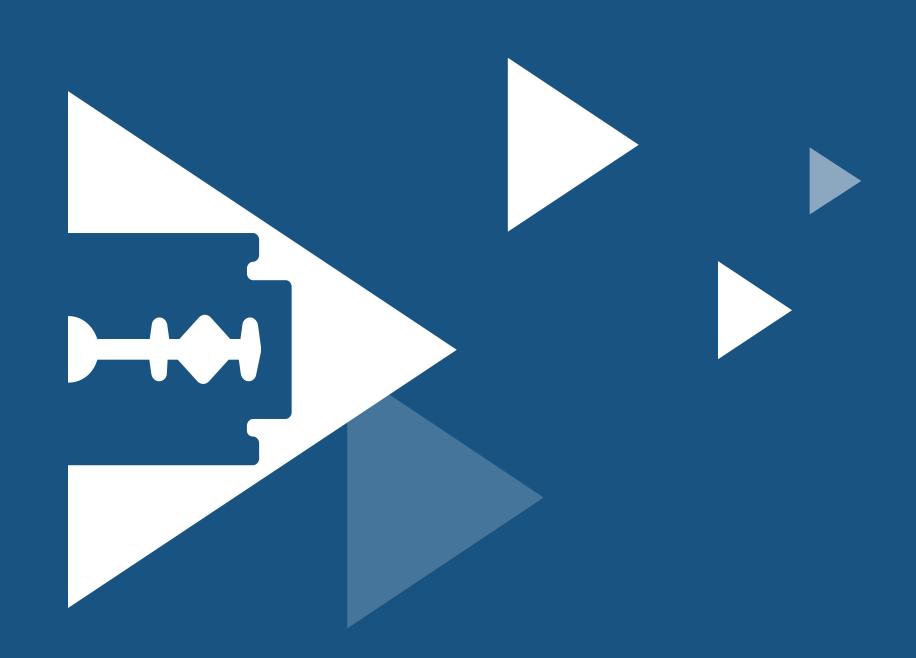
Understanding the Investor's Journey

And the Decision Making Process



Meet Joe...

Joe is an investor looking for opportunities.





Joe discovers you exist

- Word of mouth
- **Press Releases**
- **Social Media**
- **Investor Conferences**
- **Investment Forums**
- Advertisements (CTV, Podcast, Display)
- **Newsletters**



Joe is intrigued

Joe's emotions are caught between fear of missing out (FOMO) and the fear of loss. The stronger emotion dictates if Joe Buys or Bounces.



Joe starts his due diligence process

investment thesis.

Joe is searching for evidence to support his



Joe uses:

Google

News Reports

Online Brokers Filings/Press Releases **Company Website Industry Reports**



Based on what Joe finds, he buys or bounces.



Want more shareholders? Help Joe on his journey.

Call us today



585.507.8652